

Dr. Jean-Marc NASR – Senior Vice President Middle East & Africa 06 Oct, 2017 – Pretoria

AIRBUS

Airbus Defence & Space

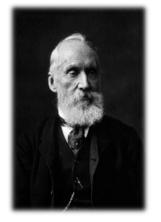
Where we come from

"If I had asked to people what they wanted, they would have said faster horses."

(Henry Ford)

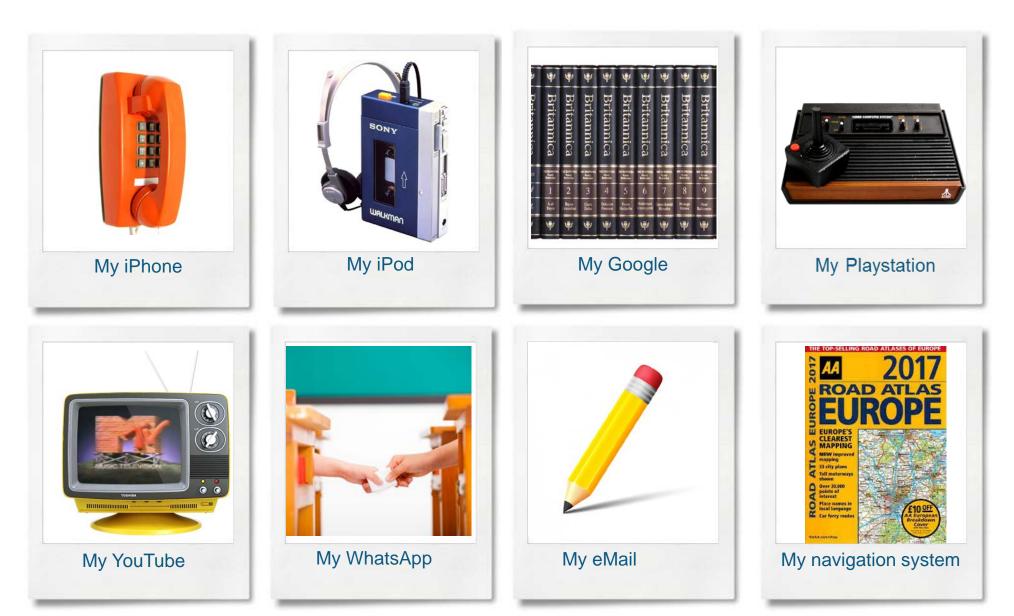


"Heavier-than-air flying machines are impossible."



(Lord Kelvin, President, Royal Society, 1895)

I was a child of the 80s



AIRBUS

Digitalization changes everything!

2

Juliana M

From a Classic Product ...



... to a service



Digitalization, a definition

Digitalization is the **impact** on companies and organizations, of the fact that **people and things** are inter-connected **anytime**, **anywhere** for **every need**

A digital company is a company that has:

- Integrated digital technologies (big data, cloud, mobile devices, social networking)
- Evolved at an organizational level to address digitalization

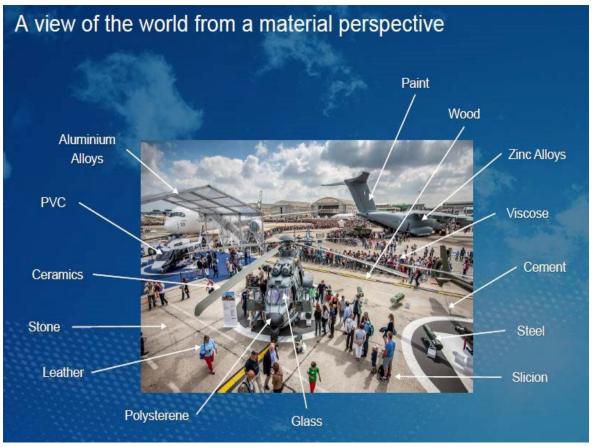
DEFENCE AND SPACE

Disruption is taking place in our markets....





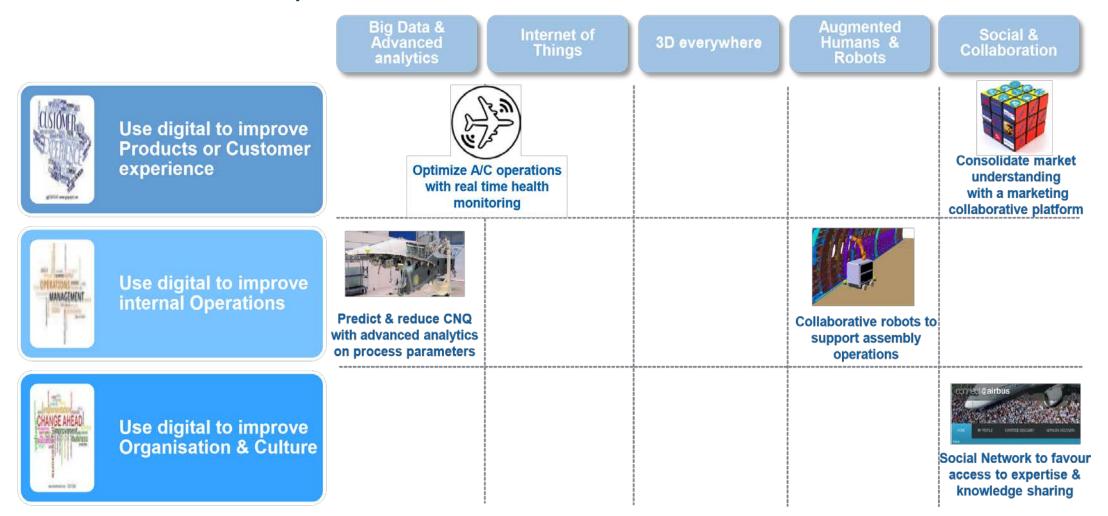
Digitalization is already a reality in the Aviation Industry





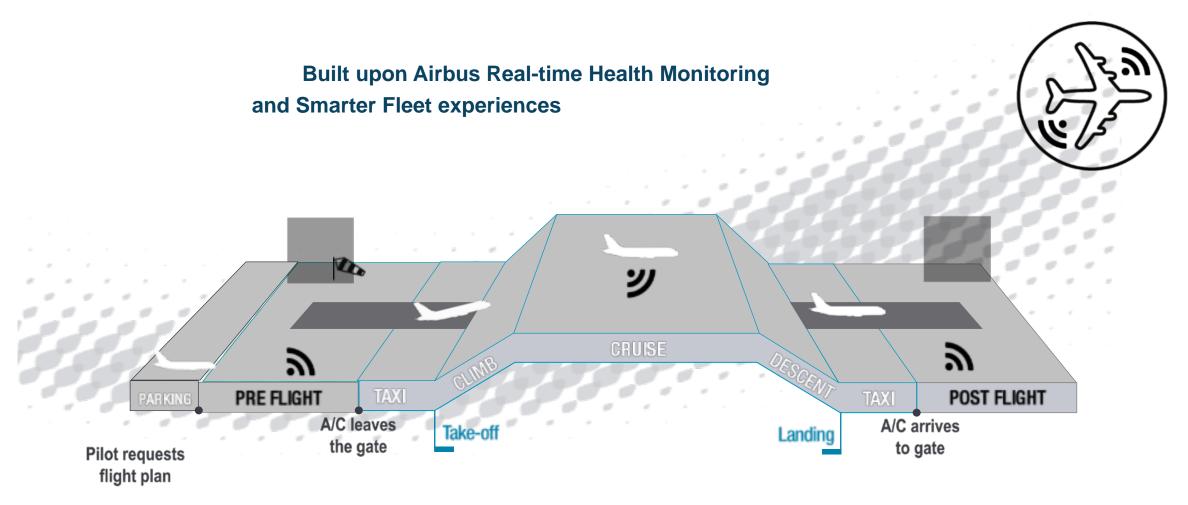
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Digital @ Airbus Group Some concrete examples



Creating value

"Leverage aircraft data to optimize airlines operations & aircraft design"



From Data to Accurate Decisions



Airbus Smart Analytic Platform





Airbus Data Collection

Airplane / Fleet / Global Data

Airman warnings and faults Technical log books Operational Interruptions DAR flight sensors Flight schedules Technical documentation O/S data etc

Airbus Smart Analytics

Data integration & Transformation & Analysis

DataLake (airplane, fleet, global) Enhance Data & analyse Modelling Deep Learning bases on end-user knowledge

Airbus Cloud Solutions

Airline Accurate Decisions

Fleetwide efficiency gains Leading indicators for operational interruptions Preventive maintenance engine Systemic maintenance task improvements Maintenance interval optimization Inteligent troubleshooting Fleet allocation support Sensor anomaly detection Route and flight forecasting etc

Massive Intelligence - Solution & Business Model

Sources Signal ((♪)) Intel. Image A Intel. Open Source @ Intel. Cyber Intel. Human Intel. Environment Intel. Surveillance



Processing





Predictive Analysis Business Models

Customers



As a System Turnkey Solution, over private cloud operated by customers



As a Digital Service

Over IDS public cloud









International organisations



